

Translation

Notice: This document is an excerpt translation of the original Japanese document and is only for reference purposes. In the event of any discrepancy between this translated document and the original Japanese document, the latter shall prevail.

Summary of Consolidated Financial Results for the Year Ended March 31, 2024 (Based on Japanese GAAP)

May 10, 2024

Company name: C. Uyemura & Co., Ltd.
 Stock exchange listing: Tokyo
 Stock code: 4966 URL <https://www.uyemura.co.jp/>
 Representative: President Hiroya Uyemura
 Director and Head of Corporate Management
 Inquiries: Division Shigeo Sakabe TEL 06-6202-8518
 Scheduled date of ordinary general meeting of shareholders: June 27, 2024
 Scheduled date to file Securities Report: June 27, 2024
 Scheduled date to commence dividend payments: June 28, 2024
 Preparation of supplementary material on financial results: Yes
 Holding of financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2024	80,256	(6.4)	14,994	(0.3)	15,871	0.2	10,920	3.6
Year ended March 31, 2023	85,749	18.6	15,046	7.9	15,832	8.4	10,545	8.9

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended March 31, 2024	673.41	–	12.3	14.1	18.7
Year ended March 31, 2023	636.84	–	12.9	15.2	17.5

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2024	118,174	92,713	78.5	5,749.95
As of March 31, 2023	107,267	84,364	78.6	5,125.00

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2024	12,444	(1,117)	(6,274)	32,865
Year ended March 31, 2023	13,462	(6,712)	(7,549)	26,537

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2023	–	0.00	–	180.00	180.00	2,963	28.3	3.7
Year ended March 31, 2024	–	0.00	–	200.00	200.00	3,224	29.7	3.7
Year ending March 31, 2025 (Forecast)	–	0.00	–	200.00	200.00		33.4	

3. Forecast of consolidated financial results for the year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2024	38,780	4.2	6,310	8.7	6,540	4.5	4,960	22.2	305.85
Full year	81,150	1.1	13,110	(12.6)	13,570	(14.5)	9,720	(11.0)	599.37

4. Notes

(1) Changes in significant subsidiaries during the year ended March 31, 2024

(changes in specified subsidiaries resulting in the change in scope of consolidation): No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2024	18,099,000 shares	As of March 31, 2023	19,756,080 shares
----------------------	-------------------	----------------------	-------------------

Number of treasury shares at the end of the period

As of March 31, 2024	1,974,718 shares	As of March 31, 2023	3,294,764 shares
----------------------	------------------	----------------------	------------------

Average number of shares during the period

Year ended March 31, 2024	16,217,113 shares	Year ended March 31, 2023	16,559,115 shares
---------------------------	-------------------	---------------------------	-------------------

Consolidated financial statements
Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
Assets		
Current assets		
Cash and deposits	32,623,358	38,204,933
Notes receivable - trade	994,713	811,243
Electronically recorded monetary claims - operating	3,894,886	6,129,854
Accounts receivable - trade	14,217,778	16,638,131
Contract assets	1,506,361	2,221,501
Securities	34,338	16,445
Merchandise and finished goods	4,593,499	3,720,356
Work in process	2,435,820	2,725,821
Raw materials and supplies	4,169,220	3,016,909
Other	3,839,924	2,975,490
Allowance for doubtful accounts	(144,833)	(158,856)
Total current assets	68,165,069	76,301,832
Non-current assets		
Property, plant and equipment		
Buildings and structures	23,877,279	26,270,793
Accumulated depreciation	(16,115,034)	(17,250,533)
Buildings and structures, net	7,762,244	9,020,259
Machinery, equipment and vehicles	13,449,581	14,503,327
Accumulated depreciation	(11,455,951)	(12,369,328)
Machinery, equipment and vehicles, net	1,993,630	2,133,998
Land	9,694,831	9,862,936
Leased assets	742,638	777,684
Accumulated depreciation	(258,944)	(348,499)
Leased assets, net	483,694	429,185
Construction in progress	686,723	150,797
Other	6,524,178	7,397,197
Accumulated depreciation	(5,192,725)	(5,580,670)
Other, net	1,331,453	1,816,526
Total property, plant and equipment	21,952,576	23,413,703
Intangible assets	349,222	315,986
Investments and other assets		
Investment securities	15,211,617	16,130,256
Retirement benefit asset	208,230	274,956
Deferred tax assets	656,993	893,426
Other	801,070	924,176
Allowance for doubtful accounts	(77,073)	(79,497)
Total investments and other assets	16,800,839	18,143,318
Total non-current assets	39,102,638	41,873,007
Total assets	107,267,707	118,174,840

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
Liabilities		
Current liabilities		
Notes and accounts payable - trade	3,765,262	3,600,646
Electronically recorded obligations - operating	4,412,753	5,055,814
Short-term borrowings	400,000	400,000
Lease liabilities	252,395	256,171
Income taxes payable	2,461,972	3,781,916
Contract liabilities	3,870,318	4,383,631
Provision for bonuses	175,809	177,341
Provision for bonuses for directors (and other officers)	234,250	228,882
Other	2,074,519	1,956,349
Total current liabilities	17,647,282	19,840,753
Non-current liabilities		
Long-term guarantee deposits	681,595	656,512
Lease liabilities	486,511	659,627
Deferred tax liabilities	2,307,869	2,345,005
Retirement benefit liability	1,126,191	1,557,867
Long-term accounts payable - other	255,664	251,413
Other	398,287	149,911
Total non-current liabilities	5,256,121	5,620,338
Total liabilities	22,903,403	25,461,092
Net assets		
Shareholders' equity		
Share capital	1,336,936	1,336,936
Capital surplus	1,286,257	1,269,750
Retained earnings	84,550,250	85,948,894
Treasury shares	(11,497,123)	(7,867,849)
Total shareholders' equity	75,676,320	80,687,731
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	428,034	1,093,243
Foreign currency translation adjustment	8,216,719	10,844,407
Remeasurements of defined benefit plans	43,228	88,365
Total accumulated other comprehensive income	8,687,983	12,026,016
Total net assets	84,364,303	92,713,748
Total liabilities and net assets	107,267,707	118,174,840

Consolidated statements of income and consolidated statements of comprehensive income

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Net sales	85,749,416	80,256,031
Cost of sales	58,602,576	52,546,971
Gross profit	27,146,839	27,709,059
Selling, general and administrative expenses		
Packing and Carrying expense	830,102	748,443
Provision of allowance for doubtful accounts	15,981	11,614
Salaries and allowances	3,265,740	3,529,094
Bonuses	766,673	754,272
Provision for bonuses	82,170	84,529
Provision for bonuses for directors (and other officers)	234,250	228,882
Retirement benefit expenses	110,759	197,828
Communication and transportation expenses	344,977	419,294
Depreciation	636,650	694,384
Taxes and dues	263,999	310,286
Research and development expenses	2,303,421	2,303,674
Other	3,245,731	3,432,127
Total selling, general and administrative expenses	12,100,456	12,714,432
Operating profit	15,046,383	14,994,626
Non-operating income		
Interest income	222,301	397,637
Dividend income	68,117	73,042
Valuable resource recovery income	88,177	89,765
Foreign exchange gains	235,783	179,217
Subsidy income	169,631	13,222
Technical advisory fee income	14,287	10,644
Other	72,942	169,403
Total non-operating income	871,239	932,933
Non-operating expenses		
Interest expenses	14,105	14,495
Commission expenses	33,027	24,395
Commission for purchase of treasury shares	12,130	7,561
Loss on disposal of inventories	1,749	–
Other	24,061	9,544
Total non-operating expenses	85,075	55,997
Ordinary profit	15,832,547	15,871,562

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Extraordinary income		
Gain on sale of non-current assets	663,599	17,083
Gain on sale of investment securities	–	23,697
Gain on redemption of investment securities	65,492	–
Reversal of impairment loss	6,171	–
Total extraordinary income	735,263	40,780
Extraordinary losses		
Loss on sale and retirement of non-current assets	10,175	51,464
Loss on compensation	–	59,000
Impairment losses	1,002,231	–
Total extraordinary losses	1,012,406	110,464
Profit before income taxes	15,555,404	15,801,879
Income taxes - current	4,787,298	5,356,154
Income taxes - deferred	222,597	(475,068)
Total income taxes	5,009,896	4,881,086
Profit	10,545,507	10,920,792
Profit attributable to		
Profit attributable to owners of parent	10,545,507	10,920,792
Other comprehensive income		
Valuation difference on available-for-sale securities	(279,772)	665,208
Foreign currency translation adjustment	2,606,447	2,627,688
Remeasurements of defined benefit plans, net of tax	(7,505)	45,136
Total other comprehensive income	2,319,169	3,338,033
Comprehensive income	12,864,676	14,258,825
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	12,864,676	14,258,825

Consolidated statements of changes in equity

Fiscal year ended March 31, 2023

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	1,336,936	1,276,650	76,245,125	(6,515,214)	72,343,497
Changes during period					
Dividends of surplus			(2,240,382)		(2,240,382)
Profit attributable to owners of parent			10,545,507		10,545,507
Purchase of treasury shares				(4,999,922)	(4,999,922)
Disposal of treasury shares		9,606		18,013	27,620
Net changes in items other than shareholders' equity					
Total changes during period	–	9,606	8,305,125	(4,981,908)	3,332,823
Balance at end of period	1,336,936	1,286,257	84,550,250	(11,497,123)	75,676,320

	Accumulated other comprehensive income				Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of period	707,807	5,610,272	50,733	6,368,814	78,712,311
Changes during period					
Dividends of surplus					(2,240,382)
Profit attributable to owners of parent					10,545,507
Purchase of treasury shares					(4,999,922)
Disposal of treasury shares					27,620
Net changes in items other than shareholders' equity	(279,772)	2,606,447	(7,505)	2,319,169	2,319,169
Total changes during period	(279,772)	2,606,447	(7,505)	2,319,169	5,651,992
Balance at end of period	428,034	8,216,719	43,228	8,687,983	84,364,303

Fiscal year ended March 31, 2024

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	1,336,936	1,286,257	84,550,250	(11,497,123)	75,676,320
Changes during period					
Dividends of surplus			(2,963,036)		(2,963,036)
Profit attributable to owners of parent			10,920,792		10,920,792
Purchase of treasury shares				(2,999,852)	(2,999,852)
Disposal of treasury shares		26,670		26,837	53,508
Cancellation of treasury shares		(43,176)	(6,559,110)	6,602,287	–
Net changes in items other than shareholders' equity					
Total changes during period	–	(16,506)	1,398,644	3,629,273	5,011,411
Balance at end of period	1,336,936	1,269,750	85,948,894	(7,867,849)	80,687,731

	Accumulated other comprehensive income				Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of period	428,034	8,216,719	43,228	8,687,983	84,364,303
Changes during period					
Dividends of surplus					(2,963,036)
Profit attributable to owners of parent					10,920,792
Purchase of treasury shares					(2,999,852)
Disposal of treasury shares					53,508
Cancellation of treasury shares					–
Net changes in items other than shareholders' equity	665,208	2,627,688	45,136	3,338,033	3,338,033
Total changes during period	665,208	2,627,688	45,136	3,338,033	8,349,444
Balance at end of period	1,093,243	10,844,407	88,365	12,026,016	92,713,748

Consolidated statements of cash flows

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Cash flows from operating activities		
Profit before income taxes	15,555,404	15,801,879
Depreciation	2,025,191	1,991,889
Reversal of impairment loss	(6,171)	–
Impairment losses	1,002,231	–
Increase (decrease) in allowance for doubtful accounts	16,942	11,614
Increase (decrease) in provision for bonuses for directors (and other officers)	21,200	(5,367)
Increase (decrease) in retirement benefit liability	(40,513)	349,036
Decrease (increase) in retirement benefit asset	(26,659)	4,907
Interest and dividend income	(290,418)	(470,679)
Interest expenses	14,105	14,495
Loss (gain) on sale of investment securities	–	(23,697)
Loss (gain) on redemption of investment securities	(65,492)	–
Loss (gain) on sale and retirement of non-current assets	(653,424)	34,381
Loss on compensation	–	59,000
Decrease (increase) in trade receivables	1,589,347	(4,446,119)
Decrease (increase) in inventories	340,577	2,294,431
Increase (decrease) in trade payables	(511,230)	(51,557)
Other, net	(654,141)	647,142
Subtotal	18,316,947	16,211,356
Interest and dividends received	259,344	462,107
Interest paid	(14,181)	(14,724)
Compensation paid	–	(59,000)
Income taxes paid	(5,099,689)	(4,155,466)
Net cash provided by (used in) operating activities	13,462,420	12,444,273
Cash flows from investing activities		
Payments into time deposits	(3,772,572)	(2,167,573)
Proceeds from withdrawal of time deposits	2,804,077	3,313,281
Purchase of non-current assets	(6,090,697)	(2,315,627)
Proceeds from sale of non-current assets	1,115,802	20,305
Purchase of investment securities	(1,922,563)	(12,124)
Proceeds from sale of investment securities	–	42,404
Proceeds from redemption of investment securities	1,110,357	–
Other, net	42,868	1,695
Net cash provided by (used in) investing activities	(6,712,727)	(1,117,638)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	(63,497)	–
Repayments of lease liabilities	(246,141)	(311,508)
Purchase of treasury shares	(4,999,922)	(2,999,852)
Dividends paid	(2,240,382)	(2,963,036)
Net cash provided by (used in) financing activities	(7,549,943)	(6,274,397)
Effect of exchange rate change on cash and cash equivalents	1,058,120	1,275,630
Net increase (decrease) in cash and cash equivalents	257,869	6,327,868
Cash and cash equivalents at beginning of period	26,280,122	26,537,992
Cash and cash equivalents at end of period	26,537,992	32,865,860