

June 16, 2022

C. Uyemura & Co., Ltd.

Supplementary Information about Information Meeting

A question and answer session concerning results of operations for the fiscal year that ended in March 2022 was held on May 26 by using a conference call. At this time, we are announcing our reply to a question that we were unable to answer on May 26. Thank you for your understanding about the delay in responding to this question.

Question

What percentage of your plating chemicals sales are FC-BGA (flip chip ball grid array) products and products for the automobile industry? Also, how much did sales in each of these two product categories increase from the previous fiscal year and what is your outlook for sales growth in the fiscal year ending in March 2023?

Answer

Your question concerns the percentage of sales of plating chemicals for the FC-BGA and IGBT (insulated gate bipolar transistor) categories. Based on sales figures for individual product names, we estimate that FC-BGA is about 40% of plating chemicals sales and IGBT is about 10%. In the fiscal year that ended in March 2022, sales increased in both the FC-BGA and IGBT categories. But sales of plating chemicals used in other applications increased too. As a result, there was no significant change in the share of total plating chemicals sales for FC-BGA or IGBT. In the fiscal year ending in March 2023, we expect sales growth of about 20% for both the FC-BGA category and the IGBT category. However, determining accurate sales figures for specific applications is difficult because some customers use the same products for different types of substrates. Therefore, these are only approximate figures for category sales.