

Growing together with

Results of Operations
Nov 26, 2019



Uyemura Group Companies

- *Japan* C.Uyemura & Co., Ltd.
Sumix Corporation
- *USA* Uyemura International Corporation
- *Hong Kong* Uyemura International (Hong Kong) Co., Ltd.
- *Shenzhen* Uyemura (Shenzhen) Co., Ltd.
- *Shanghai* Uyemura (Shanghai) Co., Ltd.
- *Taiwan* Taiwan Uyemura Co., Ltd.
- *Korea* Uyemura Korea Co., Ltd.
- *Singapore* Uyemura International (Singapore) Pte., Ltd.
- *Malaysia* Uyemura (Malaysia) Sdn. Bhd.
- *Thailand* Sum Hitech Co., Ltd.
- *Indonesia* PT.Uyemura Indonesia

C. Uyemura & Co., Ltd.

Listing : Second Section of the Tokyo Stock Exchange
Stock Code : 4966

Thank you for your continued support of Uyemura.

I would now like to make a few comments about our operating environment before reporting on Uyemura's results for the first half of the 92nd fiscal term (April 1, 2019 – September 30, 2019).

In the first half of this fiscal year, the performance of the surface finishing materials business was down from one year earlier because of a slowdown in demand for smartphones, which use a large number of electronic components. In the surface finishing machinery business, performance improved from one year earlier. A continued strong performance in Japan more than offset a poor environment outside Japan for receiving new orders and a delay in a customer's acceptance inspection of a large order for machinery.

To achieve our goal of consistent growth in the 21st century, we are fully utilizing the collective strengths of our group in order to take actions with speed and flexibility as the globalization of our markets continues. Becoming more competitive by emphasizing innovation at the factory level is another priority.

We ask for your continued support. Thank you.

November 2019

Hiroya Uyemura,
President of C. Uyemura & Co., Ltd.

Management Policies

Talented workers, technological prowess, a distinct business model, and collective group strengths are necessary for us to maintain growth in the 21st century.

1. Ensure thorough compliance
2. Ensure thorough safety and eco-friendliness
3. Better research and development environment to accelerate its progress
4. Initiatives over the next ten and twenty years
 - Better training to help workers develop skills and know-how
 - Steps towards new markets and new technology fields
 - Create a new business model
5. Establish a total solutions business model
6. Increase synergies among group companies and divisions
7. Explore and examine new overseas manufacturing and sales bases with an eye to the future
8. Ensure a quick response to changes in business environment

Outlook and Strategic Goals

We expect the Japanese economy to continue to improve at a moderate pace as corporate earnings and the labor market remain strong. But the pace of this recovery is likely to slow down because of sluggish consumer spending caused by the consumption tax hike and prolonged uncertainty and instability in many regions of the world.

In the electronic devices market, which is the primary market for products of the Uyemura Group, sales are slowing down for smartphones, which have been a major source of growth. But the launch of new phones for 5G technology and other activities are creating expectations for a recovery in demand for electronic components. Furthermore, in the car electronics segment, we expect the number of vehicles equipped with an advanced driver assistance system (ADAS), power devices and other in-vehicle components to further increase to enhance eco-friendliness, safety and convenience of automobiles for autonomous driving.

Keeping up with the constant technological advances in the electronic devices market requires the constant creation of new technologies and well-timed provision of products that customers need. The Uyemura Group is determined to remain at the forefront of this progress. We will continue to use our sales and R&D resources in order to continue creating and supplying value-added products with technologies and other expertise that no competitor can match.

Table of Contents

Outline of Group Companies	p 1	Non-consolidated Data	p 7
Financial Summary(Consolidated)[1/3]	p 2	Consolidated Balance Sheets	p 8
Financial Summary(Consolidated)[2/3]	p 3	Non-consolidated Balance Sheets	p 9
Financial Summary(Consolidated)[3/3]	p 4	Consolidated Statements of Income	p 10
Plating Chemical Sales by Region	p 5	Non-consolidated Statements of Income	p 11
Business results and Forecast by Group Company	p 6	Consolidated Statements of Cash Flows	p 12

Forecasts of future performance in this report are based on assumptions judged to be valid and information currently available to the Company, but are not promises by the Company regarding future performance. Actual results are affected by various factors and may differ substantially.



Technologies of Uyemura extending to the world.



We broke into the U.S. and the Asian markets in the middle of the 1980s when other companies in the industry had not yet turned their attention overseas. Uyemura supports companies with production bases in the Asia-Pacific area with services identical to those in Japan and deploys the stages for activities by Uyemura.

Central Research Laboratory (Hirakata, Osaka)



Our Central Research Laboratory established in 1968 has the analysis equipment necessary to make the high level analysis possible, and is performing research and development into surface treatment technologies that combine chemicals, mechanics and electronics.

Company name	abbr	Foundation	Location	Employees	Business
C.Uyemura & Co., Ltd.	CUC	1848 (Establishment) 1933 (Incorporated)	Japan	283	
Sumix Corporation	SMX	1963	Japan	3	The business discontinued on March 31, 2019.
Uyemura International Corporation	UIC	1985	US	37	
Uyemura International (Hong Kong) Co., Ltd.	UHK	1986	China (Hong Kong)	16	
Taiwan Uyemura Co., Ltd.	TUC	1987	Taiwan	297	
Sum Hitech Co., Ltd.	SUM	1987	Thailand	518	
Uyemura (Shenzhen) Co., Ltd.	USZ	1988	China (Shenzhen)	188	
Uyemura International Singapore Pte Ltd	UIS	1992	Singapore	11	
Uyemura (Malaysia) Sdn. Bhd.	UMM	1996	Malaysia	34	
Uyemura (Shanghai) Co., Ltd.	USC	2002	China (Shanghai)	54	
Uyemura Korea Co., Ltd.	UKC	2010	Korea	49	
PT.Uyemura Indonesia	UID	2012	Indonesia	141	

Sales R&D Chemical Production Machinery Production Plating Job Real Estate Rental As of September 30, 2019

4 Business Segments

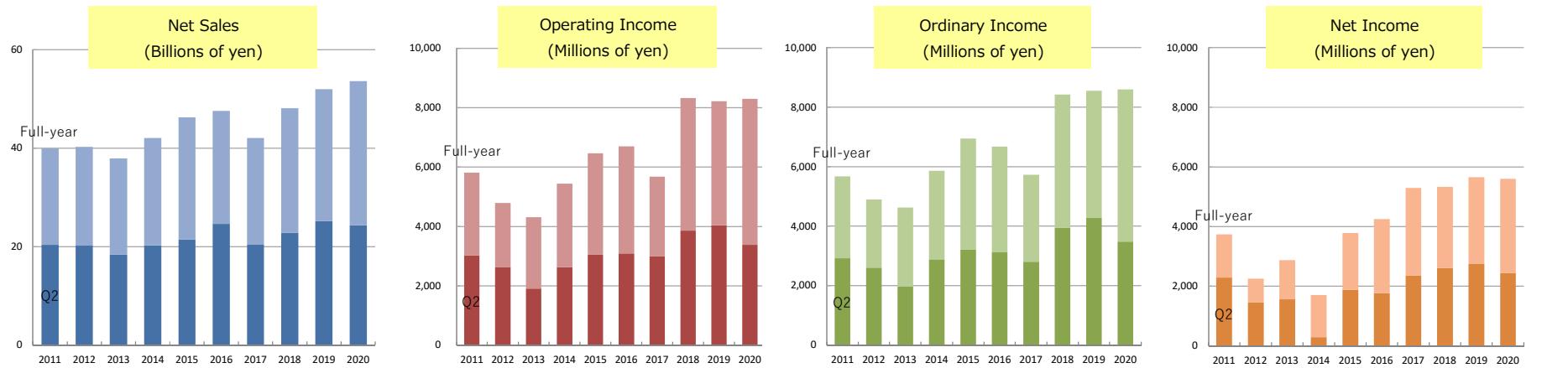
Surface Finishing Materials	manufacture and marketing of plating chemicals, procurement and marketing of industrial chemicals and non-ferrous metals
Surface Finishing Machinery	manufacture and marketing of surface finishing machinery, procurement and marketing of surface finishing machinery
Plating Job	Plastic formation, plating, and coating of parts for autos and home appliances
Real Estate Rental	Real estate rental for office buildings, condominiums

Corporate website



<https://www.uyemura.co.jp/>

Financial Summary (Consolidated) [1/3]



■ Consolidated Business Results

Interim	Q2 2011	Q2 2012	Q2 2013	Q2 2014	Q2 2015	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020
Net Sales	20,324	20,190	18,391	20,243	21,462	24,619	20,478	22,812	25,163	24,335
Operating Income	3,019	2,620	1,910	2,629	3,045	3,091	3,001	3,860	4,038	3,380
Ordinary Income	2,922	2,601	1,965	2,880	3,222	3,118	2,806	3,944	4,272	3,477
Net Income	2,293	1,459	1,561	291	1,876	1,770	2,363	2,612	2,758	2,445
Full Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020(estimate)
Net Sales	39,930	40,263	37,905	42,049	46,254	47,568	42,081	48,120	51,979	53,600
Operating Income	5,814	4,792	4,310	5,443	6,460	6,698	5,671	8,322	8,212	8,300
Ordinary Income	5,677	4,900	4,627	5,867	6,944	6,678	5,720	8,424	8,554	8,600
Net Income	3,742	2,259	2,875	1,705	3,789	4,250	5,293	5,336	5,653	5,600

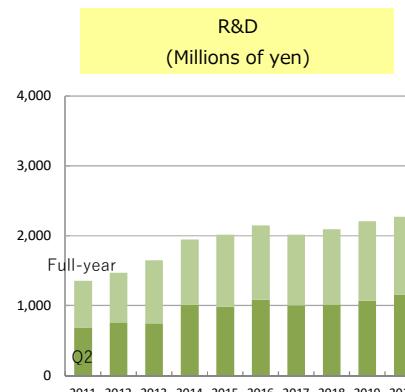
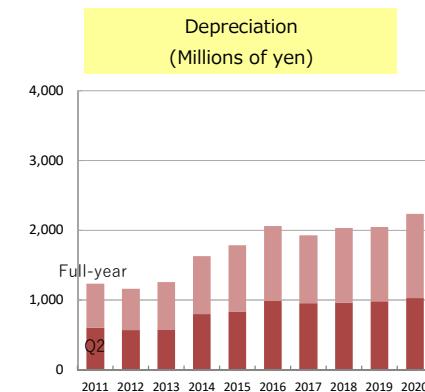
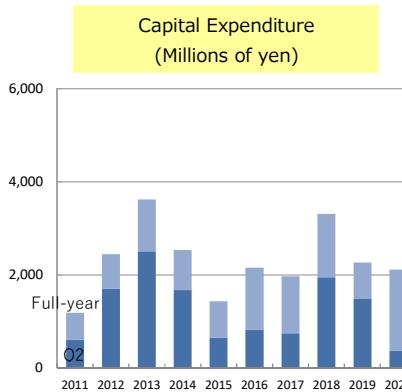
■ Consolidated Sales by Business Segment

Interim	Q2 2011	Q2 2012	Q2 2013	Q2 2014	Q2 2015	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020
Surface Finishing Materials	16,767	15,878	15,198	16,170	17,921	18,325	15,203	17,524	19,843	18,215
Surface Finishing Machinery	1,913	2,516	1,938	2,057	1,669	3,865	2,662	2,809	1,899	2,984
Plating Job	1,415	1,497	1,007	1,808	1,937	2,196	2,436	2,345	3,153	2,818
Real Estate Rental	386	378	373	352	352	356	350	362	361	383
Others	7	8	2	3	3	3	6	4	6	6
Adjustment	△ 167	△ 89	△ 129	△ 148	△ 421	△ 128	△ 180	△ 235	△ 101	△ 73
Total	20,324	20,190	18,391	20,243	21,462	24,619	20,478	22,812	25,163	24,335
Full Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020(estimate)
Surface Finishing Materials	33,211	31,935	30,364	33,643	37,598	35,883	32,068	36,740	39,596	37,600
Surface Finishing Machinery	3,190	5,405	4,641	4,279	4,576	6,448	4,874	5,896	5,302	9,270
Plating Job	3,020	2,510	2,501	3,723	3,971	4,779	4,705	5,058	6,496	5,990
Real Estate Rental	768	754	723	700	705	717	720	722	740	730
Others	13	14	6	6	6	6	9	9	12	10
Adjustment	△ 274	△ 357	△ 331	△ 302	△ 603	△ 267	△ 296	△ 308	△ 169	
Total	39,930	40,263	37,905	42,049	46,254	47,568	42,081	48,120	51,979	53,600

Financial Summary (Consolidated) [2/3]

■ Consolidated Operating Income by Business Segment

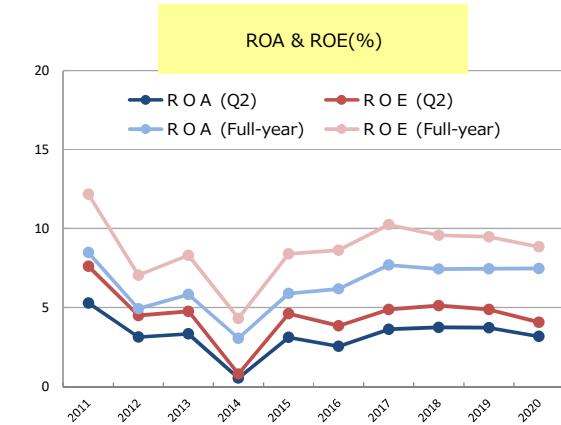
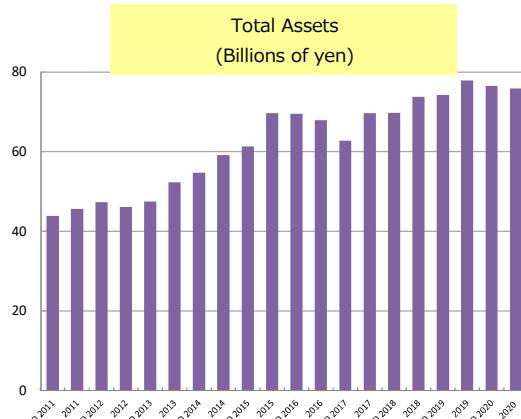
Interim	Q2 2011	Q2 2012	Q2 2013	Q2 2014	Q2 2015	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020
	[Millions of yen]									
Surface Finishing Materials	2,482	2,047	1,930	2,173	3,109	3,258	2,823	3,499	4,057	2,973
Surface Finishing Machinery	123	116	△ 98	141	△ 197	△ 184	△ 46	317	△ 134	123
Plating Job	211	247	△ 128	119	△ 4	△ 181	69	△ 126	△ 1	73
Real Estate Rental	195	201	205	191	186	196	188	207	110	204
Others	6	7	1	2	2	2	5	3	5	5
Adjustment	0	0	0	0	△ 50	0	△ 38	△ 40	0	0
Total	3,019	2,620	1,910	2,629	3,045	3,091	3,001	3,860	4,038	3,380
Full Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020(forecast)
Surface Finishing Materials	5,074	4,301	3,974	5,073	6,605	6,940	6,078	7,647	7,841	7,350
Surface Finishing Machinery	131	△ 132	△ 58	△ 176	△ 404	△ 427	△ 807	528	△ 64	340
Plating Job	212	212	△ 7	167	△ 68	△ 222	35	△ 236	119	220
Real Estate Rental	383	398	396	380	373	403	410	417	304	380
Others	11	12	5	5	5	5	7	8	10	10
Adjustment	0	0	0	△ 5	△ 50	0	△ 53	△ 41	0	0
Total	5,814	4,792	4,310	5,443	6,460	6,698	5,671	8,322	8,212	8,300



■ Capital Expenditure, Depreciation, R&D (Consolidated)

Interim	Q2 2011	Q2 2012	Q2 2013	Q2 2014	Q2 2015	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020
	[Millions of yen]									
Capital Expenditure	608	1,699	2,506	1,674	651	817	741	1,947	1,490	369
Depreciation	604	571	578	800	837	989	955	966	985	1,032
R&D	688	763	748	1,012	987	1,089	1,000	1,019	1,073	1,158
Full Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020(estimate)
Capital Expenditure	1,181	2,442	3,620	2,533	1,434	2,154	1,969	3,314	2,265	2,116
Depreciation	1,235	1,160	1,258	1,629	1,785	2,060	1,929	2,033	2,048	2,235
R&D	1,355	1,470	1,652	1,947	2,013	2,149	2,014	2,092	2,209	2,273

Financial Summary (Consolidated) [3/3]



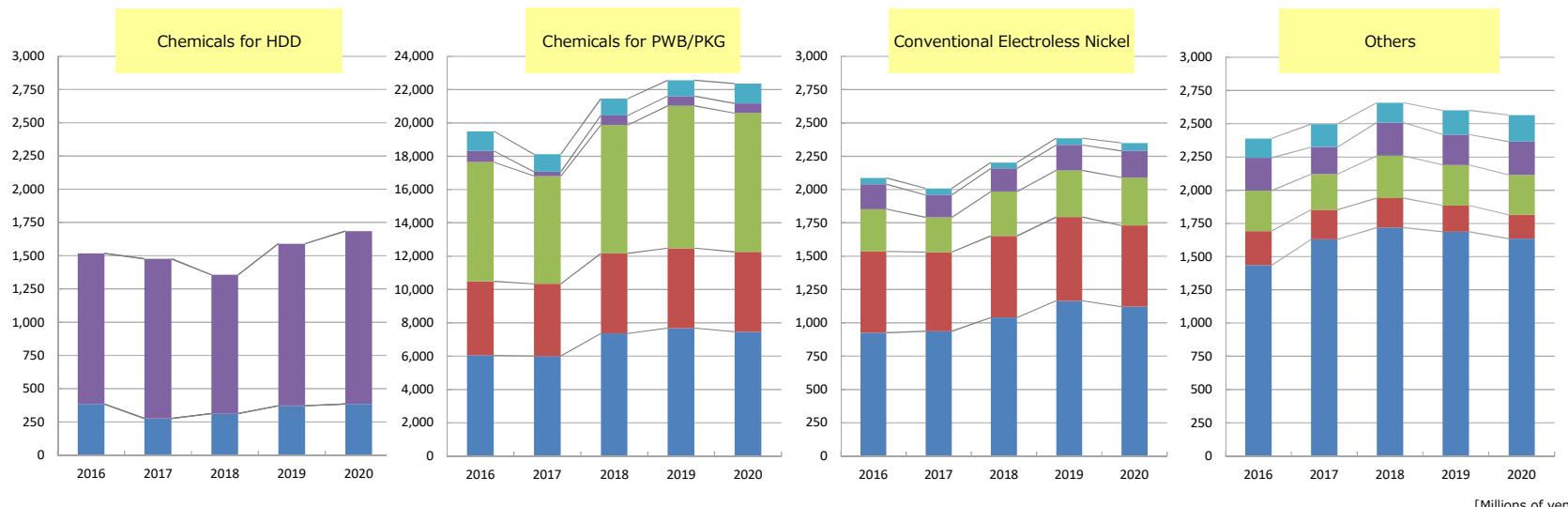
■ Financial Data (Consolidated)

	Interim	Q2 2011	Q2 2012	Q2 2013	Q2 2014	Q2 2015	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020
Total Assets		43,925	47,376	47,520	54,739	61,351	69,563	62,739	69,795	74,258	76,510
ROA (%)		5.3	3.1	3.3	0.5	3.1	2.5	3.6	3.8	3.7	3.2
Shareholders' Equity		30,723	32,888	33,417	39,208	42,273	49,697	47,186	54,573	58,425	61,514
ROE (%)		7.6	4.5	4.8	0.8	4.6	3.9	4.9	5.1	4.9	4.1
	Full Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020(forecast)
Total Assets		45,662	46,087	52,348	59,189	69,679	67,931	69,703	73,841	77,943	75,856
ROA (%)		8.5	4.9	5.8	3.1	5.9	6.2	7.7	7.4	7.5	7.5
Shareholders' Equity		31,977	32,125	37,040	41,929	48,309	50,127	53,228	58,225	61,142	65,392
ROE (%)		12.2	7.1	8.3	4.3	8.4	8.6	10.2	9.6	9.5	8.9

■ Plating Chemical Sales by Category (Consolidated)

	Interim	Q2 2011	Q2 2012	Q2 2013	Q2 2014	Q2 2015	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020
Chemicals for HDD		1,126	922	615	722	681	905	631	753	798	619
Chemicals for PWB/PKG		6,060	5,989	6,241	7,366	8,150	9,010	8,437	10,088	10,982	10,299
Conventional Electroless Nickel		1,106	1,062	909	986	1,054	1,059	975	1,045	1,168	1,167
Others		1,140	1,141	974	1,020	1,125	1,092	1,248	1,285	1,317	977
Total		9,435	9,115	8,740	10,095	11,011	12,067	11,292	13,173	14,266	13,064
	Full Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020(forecast)
Chemicals for HDD		1,900	1,575	1,000	1,337	1,574	1,519	1,478	1,356	1,592	1,685
Chemicals for PWB/PKG		12,410	12,530	13,334	15,280	17,296	19,502	18,120	21,452	22,567	22,370
Conventional Electroless Nickel		2,182	2,146	1,723	2,024	2,206	2,089	2,012	2,205	2,388	2,350
Others		2,217	2,082	1,961	2,185	2,330	2,392	2,499	2,660	2,602	2,565
Total		18,709	18,334	18,019	20,826	23,406	25,503	24,111	27,675	29,150	28,970

Plating Chemical Sales by Region



	Japan CUC	China UHK, USZ, USC	Taiwan & Korea TUC, UKC	ASEAN Singapore & Thailand UIS, SUM	United States UIC	Total
Fiscal year ending March 31, 2020 (forecast)						
Chemicals for HDD	385	0	0	1,300	0	1,685
Chemicals for PWB/PKG	7,460	4,800	8,330	580	1,200	22,370
Conventional Electroless Nickel	1,120	610	360	200	60	2,350
Others	1,635	180	300	250	200	2,565
Total	10,600	5,590	8,990	2,330	1,460	28,970
Fiscal year ended March 31, 2019						
Chemicals for HDD	370	2	0	1,218	0	1,592
Chemicals for PWB/PKG	7,682	4,797	8,548	582	955	22,567
Conventional Electroless Nickel	1,166	628	350	190	52	2,388
Others	1,688	197	305	228	182	2,602
Total	10,908	5,627	9,203	2,220	1,191	29,150
Fiscal year ended March 31, 2018						
Chemicals for HDD	312	1	0	1,043	0	1,356
Chemicals for PWB/PKG	7,354	4,808	7,704	580	1,004	21,452
Conventional Electroless Nickel	1,040	611	334	173	45	2,205
Others	1,719	221	318	251	149	2,660
Total	10,427	5,642	8,356	2,049	1,199	27,675
Fiscal year ended March 31, 2017						
Chemicals for HDD	275	1	0	1,201	0	1,478
Chemicals for PWB/PKG	6,006	4,332	6,474	255	1,051	18,120
Conventional Electroless Nickel	936	595	260	169	49	2,012
Others	1,630	223	267	204	173	2,499
Total	8,848	5,153	7,002	1,831	1,275	24,111
Fiscal year ended March 31, 2016						
Chemicals for HDD	384	0	0	1,133	0	1,519
Chemicals for PWB/PKG	6,046	4,436	7,162	673	1,184	19,502
Conventional Electroless Nickel	925	611	317	187	47	2,089
Others	1,436	256	305	246	146	2,392
Total	8,793	5,305	7,784	2,240	1,379	25,503

Business results and Forecast by Group Company

★How to read the table

Upper row ... Results (Millions of yen)
Lower row ... Y o Y (Millions of yen)

Fiscal years ended March 31

Company name	abbr	Location	2018				2019				2020 (forecast)			
			Net Sales	Operating Income	Ordinary Income	Net Income	Net Sales	Operating Income	Ordinary Income	Net Income	Net Sales	Operating Income	Ordinary Income	Net Income
C.Uyemura & Co., Ltd.	CUC	Japan	25,143 +3,288	3,861 +1,770	8,953 +4,844	6,187 +3,088	25,463 +320	3,342 △ 519	6,618 △ 2,335	4,597 △ 1,590	29,982 +4,519	3,265 △ 77	6,409 △ 209	4,807 +210
Sumix Corporation	SMX	Japan	710 +45	△ 72 △ 85	△ 74 △ 85	△ 82 △ 84	699 △ 11	△ 83 △ 11	△ 77 △ 3	△ 291 △ 209	- △ 699	- +83	- +77	- +291
Uyemura International Corporation	UIC	US	3,687 △ 453	25 +30	17 +35	14 +24	3,977 +290	79 +54	70 +53	78 +64	3,720 △ 257	92 +13	94 +24	54 △ 24
Uyemura International (Hong Kong) Co., Ltd.	UHK	China (Hong Kong)	2,781 +50	331 +7	327 △ 343	240 △ 355	3,014 +233	361 +30	362 +35	273 +33	2,488 △ 526	281 △ 80	351 △ 11	267 △ 6
Taiwan Uyemura Co., Ltd.	TUC	Taiwan	8,684 +1,417	2,080 +356	2,176 +358	1,879 +438	9,748 +1,064	2,213 +133	2,431 +255	1,964 +85	9,399 △ 349	2,005 △ 208	2,128 △ 303	1,702 △ 262
Sum Hitech Co., Ltd.	SUM	Thailand	3,956 +483	319 +45	378 +47	344 +67	4,828 +872	313 △ 6	399 +21	362 +18	5,665 +837	565 +252	679 +280	543 +181
Uyemura (Shenzhen) Co., Ltd.	USZ	China (Shenzhen)	4,455 +343	656 +102	673 +138	496 +110	4,823 +368	370 △ 286	356 △ 317	269 △ 227	4,553 △ 270	572 +202	571 +215	428 +159
Uyemura International Singapore Pte Ltd	UIS	Singapore	2,815 △ 14	162 +165	160 +179	141 +163	3,268 +453	168 +6	171 +11	148 +7	3,300 +32	166 △ 2	158 △ 13	131 △ 17
Uyemura (Malaysia) Sdn. Bhd.	UMM	Malaysia	1,159 △ 154	276 △ 68	289 △ 65	224 △ 32	1,393 +234	301 +25	323 +34	244 +20	1,535 +142	338 +37	351 +28	267 +23
Uyemura (Shanghai) Co., Ltd.	USC	China (Shanghai)	3,746 +592	719 +44	740 +52	549 +40	3,675 △ 71	874 +155	890 +150	661 +40	3,319 △ 356	778 △ 96	805 △ 85	604 △ 57
Uyemura Korea Co., Ltd.	UKC	Korea	2,325 +930	333 +203	358 +234	281 +184	2,569 +244	454 +121	445 +87	347 +66	2,612 +43	441 △ 13	435 △ 10	339 △ 8
PT.Uyemura Indonesia	UID	Indonesia	360 +112	△ 402 △ 113	△ 433 △ 170	△ 995 △ 734	477 +117	△ 256 +146	△ 296 +137	△ 315 +680	374 △ 103	△ 308 △ 52	△ 320 △ 24	△ 320 △ 5
Subtotal			34,678 +414	4,427 +162	4,611 +37	3,091 +92	38,471 +3,793	4,794 +367	5,074 +463	3,740 +649	36,965 △ 1,506	4,930 +136	5,252 +178	4,015 +275
Total			59,821 △ 441	8,288 △ 77	13,564 △ 541	9,278 △ 1,432	63,934 +4,113	8,136 △ 152	11,692 △ 1,872	8,337 △ 941	66,947 +3,013	8,195 +59	11,661 △ 31	8,822 +485
Elimination for consolidation			△ 11,701	34	△ 5,140	△ 3,942	△ 11,955	76	△ 3,138	△ 2,684	△ 13,347	105	△ 3,061	△ 3,222
Total (consolidated)			48,120 +6,039	8,322 +2,651	8,424 +2,704	5,336 +43	51,979 +3,859	8,212 △ 110	8,554 +130	5,653 +317	53,600 +1,621	8,300 +88	8,600 +46	5,600 △ 53

Non-consolidated Data

■ Non-consolidated Business Results

Interim	Q2 2011	Q2 2012	Q2 2013	Q2 2014	Q2 2015	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020
Net Sales	13,180	13,131	11,271	11,091	12,183	12,897	10,808	12,075	12,058	13,550
Operating Income	1,689	1,389	1,328	1,173	1,375	1,345	1,197	2,045	1,689	1,767
Ordinary Income	1,541	1,324	1,272	1,262	1,478	1,398	986	2,061	1,789	1,742
Net Income	1,311	784	792	△ 507	752	191	653	1,098	567	1,198
Full Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020(estimate)
Net Sales	25,770	25,422	22,547	22,306	25,261	24,406	21,855	25,143	25,463	29,982
Operating Income	2,964	2,675	2,485	1,984	2,508	2,269	2,091	3,861	3,342	3,265
Ordinary Income	3,683	3,570	3,687	3,698	4,836	4,258	4,109	8,953	6,618	6,409
Net Income	2,791	2,279	2,569	1,067	3,288	1,764	3,099	6,187	4,597	4,807

■ Non-consolidated Sales by Business Segment

Interim	Q2 2011	Q2 2012	Q2 2013	Q2 2014	Q2 2015	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020
Surface Finishing Materials	10,938	10,337	9,841	9,487	10,694	9,314	8,206	9,712	10,410	10,676
Surface Finishing Machinery	1,708	2,277	950	1,086	946	3,038	2,089	1,819	1,090	2,317
Real Estate Rental	386	378	373	352	352	356	350	362	361	382
Others	147	137	105	165	190	187	161	180	195	173
Total	13,180	13,131	11,271	11,091	12,183	12,897	10,808	12,075	12,058	13,550
Full Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020(estimate)
Surface Finishing Materials	22,028	20,314	18,910	18,943	21,431	17,978	17,529	20,321	21,196	21,377
Surface Finishing Machinery	2,677	4,114	2,678	2,332	2,735	5,347	3,268	3,733	3,162	7,540
Real Estate Rental	768	754	723	700	705	717	720	722	738	724
Others	296	239	234	330	388	362	337	365	365	340
Total	25,770	25,422	22,547	22,306	25,261	24,406	21,855	25,143	25,463	29,982

■ Capital Expenditure, Depreciation, R&D (Non-consolidated)

Interim	Q2 2011	Q2 2012	Q2 2013	Q2 2014	Q2 2015	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020
Capital Expenditure	427	781	1,275	733	90	214	232	613	1,169	237
Depreciation	322	332	276	392	358	393	359	368	413	466
R&D	436	524	508	704	642	681	634	634	644	721
Full Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020(estimate)
Capital Expenditure	611	892	2,004	873	230	689	545	1,546	1,732	1,146
Depreciation	677	683	609	805	759	831	763	817	927	1,066
R&D	916	1,000	1,160	1,371	1,305	1,375	1,277	1,321	1,337	1,413

■ Financial Data (Non-consolidated)

Interim	Q2 2011	Q2 2012	Q2 2013	Q2 2014	Q2 2015	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020
Total Assets	27,431	29,361	29,768	31,645	36,280	38,581	37,004	39,442	44,534	48,795
ROA (%)	4.9	2.7	2.7	△ 1.6	2.1	0.5	1.7	2.8	1.3	2.4
Shareholders' Equity	20,473	22,148	23,168	24,181	25,942	28,052	28,993	31,077	35,408	39,105
ROE (%)	6.5	3.6	3.4	△ 2.1	3.0	0.7	2.3	3.7	1.7	3.2
Full Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020(estimate)
Total Assets	29,776	29,312	33,165	33,979	39,931	39,025	39,957	44,707	49,337	47,098
ROA (%)	9.9	7.7	8.2	3.2	8.9	4.5	7.9	14.6	9.8	10.5
Shareholders' Equity	21,966	22,988	25,094	25,761	28,710	29,547	31,197	36,208	39,267	42,724
ROE (%)	13.4	10.1	10.7	4.2	12.1	6.1	10.2	18.4	12.2	11.7

Consolidated Balance Sheets

[Millions of yen]

Interim / Full Year	Q2 2016	2016	Q2 2017	2017	Q2 2018	2018	Q2 2019	2019	Q2 2020
Assets									
I Current assets	47,911	47,437	44,231	49,380	48,019	50,454	51,717	54,402	52,962
Cash and deposits with banks	26,978	28,559	27,620	31,254	30,432	31,403	32,565	34,029	32,562
Notes and accounts receivable-trade	12,703	11,428	10,239	11,276	11,649	13,536	12,936	13,694	12,639
Inventories	4,639	4,108	3,732	4,097	4,580	4,437	4,897	5,596	5,886
Deferred tax assets	777	791	739	976	309	305	-	-	-
Other current assets	2,868	2,594	1,938	1,831	1,095	823	1,374	1,172	1,926
Allowance for doubtful accounts	△54	△45	△39	△56	△47	△51	△56	△90	△53
II Fixed assets	21,651	20,494	18,508	20,323	21,775	23,387	22,540	23,540	23,548
1 Tangible fixed assets	18,452	17,460	16,031	17,436	18,837	19,314	18,436	18,672	18,757
Buildings and structures	10,254	9,563	8,675	9,001	8,699	8,663	8,718	8,349	7,994
Other tangible fixed assets	8,198	7,896	7,356	8,434	10,138	10,650	9,717	10,322	10,762
2 Intangible assets	403	429	363	360	326	302	277	269	259
3 Investments and other assets	2,796	2,604	2,112	2,526	2,611	3,770	3,826	4,598	4,531
Investment securities	1,664	1,529	1,504	1,850	1,926	3,037	3,010	3,768	3,745
Net defined benefit assets	107	49	51	76	74	90	100	83	79
Deferred tax assets	85	90	104	138	156	168	243	268	263
Others	966	1,011	520	532	525	548	543	548	511
Allowance for doubtful accounts	△27	△76	△68	△71	△71	△73	△71	△69	△68
Total Assets	69,563	67,931	62,739	69,703	69,795	73,841	74,258	77,943	76,510
Liabilities									
I Current liabilities	13,272	11,469	9,891	11,542	10,557	11,181	11,641	12,778	10,919
Notes and accounts payable-trade	1,367	1,727	1,323	1,994	2,295	2,715	2,278	2,866	1,860
Electronically recorded obligations-operating	3,821	2,901	2,367	2,581	3,350	3,179	3,538	4,057	3,745
Short-term loans payable	852	851	1,015	820	861	882	860	511	476
Current portion of long-term loans payable	427	399	293	235	179	171	124	41	-
Income taxes payable	1,904	1,912	1,682	1,904	1,503	1,760	2,366	2,687	2,204
Accrued bonuses	230	144	230	151	231	154	284	152	297
Other current liabilities	4,669	3,532	2,978	3,855	2,135	2,317	2,187	2,460	2,335
II Long-term liabilities	6,169	5,939	5,299	4,524	4,663	4,433	4,191	4,021	4,076
Long-term loans payable	676	473	284	220	125	42	-	-	-
Other long-term liabilities	5,492	5,466	5,015	4,304	4,537	4,391	4,191	4,021	4,076
Total Liabilities	19,441	17,408	15,191	16,066	15,220	15,615	15,832	16,800	14,996
Net Assets									
I Shareholders' equity	43,154	45,634	46,808	49,337	50,637	53,359	54,767	57,662	58,757
Common stock	1,336	1,336	1,336	1,336	1,336	1,336	1,336	1,336	1,336
Capital surplus	1,321	1,321	1,321	1,321	1,271	1,269	1,269	1,269	1,269
Retained earnings	43,322	45,802	47,073	50,003	51,355	54,080	55,487	58,382	59,478
Treasury stock	△2,826	△2,826	△2,923	△3,324	△3,326	△3,326	△3,327	△3,327	△3,327
II Accumulated other comprehensive income	6,543	4,493	377	3,891	3,936	4,866	3,658	3,480	2,756
Cumulative securities holding gain	753	675	660	824	874	917	898	717	705
Foreign currency translation adjustments	5,789	3,859	△244	3,091	3,083	3,957	2,766	2,780	2,064
Remeasurements of defined benefit plans	-	△41	△39	△23	△21	△9	△6	△17	△13
III Non-controlling interests	423	395	361	407	-	-	-	-	-
Total Net Assets	50,121	50,522	47,548	53,636	54,574	58,225	58,425	61,142	61,514
Total Liabilities and Net Assets	69,563	67,931	62,739	69,703	69,795	73,841	74,258	77,943	76,510

Non-consolidated Balance Sheets

[Millions of yen]

Interim / Full Year	Q2 2016	2016	Q2 2017	2017	Q2 2018	2018	Q2 2019	2019	Q2 2020
Assets									
I Current assets	21,841	23,459	21,051	24,362	22,410	26,473	26,667	29,954	29,459
Cash and deposits with banks	10,149	12,555	11,459	14,831	13,795	17,065	17,445	19,282	17,173
Notes receivable-trade	3,713	2,552	2,232	2,366	2,967	3,246	3,288	3,572	2,428
Accounts receivable-trade	3,876	3,480	4,027	3,301	3,689	3,915	3,393	3,439	5,209
Inventories	1,366	963	933	809	1,307	999	1,527	2,312	3,113
Other current assets	2,737	3,910	2,400	3,054	651	1,248	1,012	1,349	1,535
Allowance for doubtful accounts	△1	△1	△1	△1	△1	△1	△1	△1	△1
II Fixed assets	16,739	15,565	15,953	15,595	17,032	18,233	17,866	19,383	19,336
1 Tangible fixed assets	7,907	7,755	7,632	7,654	8,341	9,092	8,976	9,744	9,563
Buildings	5,096	4,924	4,758	4,606	4,471	4,339	4,775	4,632	4,489
Other tangible fixed assets	2,810	2,830	2,873	3,047	3,869	4,753	4,201	5,111	5,074
2 Intangible assets	175	222	236	236	221	208	193	181	178
3 Investments and other assets	8,657	7,587	8,084	7,704	8,469	8,932	8,696	9,457	9,593
Investment securities	6,168	5,898	6,471	6,568	7,220	8,181	8,157	8,929	8,908
Others	2,516	1,717	1,639	1,163	1,276	1,203	567	555	712
Allowance for doubtful accounts	△27	△27	△27	△27	△27	△452	△27	△27	△27
Total Assets	38,581	39,025	37,004	39,957	39,442	44,707	44,534	49,337	48,795
Liabilities									
I Current liabilities	9,708	8,471	7,025	7,726	7,308	7,412	8,024	9,184	8,817
Notes payable-trade	174	137	87	60	536	699	104	187	144
Electronically recorded obligations-operating	3,821	2,901	2,367	2,581	3,341	3,163	3,518	4,043	3,736
Accounts payable-trade	911	1,106	960	976	1,200	1,103	1,373	1,542	1,539
Short-term loans payable	400	400	400	400	400	400	400	400	400
Income taxes payable	1,312	1,326	1,242	1,295	998	1,166	1,722	2,067	1,746
Accrued bonuses	221	138	224	144	224	147	277	152	297
Other current liabilities	2,866	2,460	1,742	2,268	606	731	628	790	952
II Long-term liabilities	819	1,006	986	1,033	1,056	1,085	1,100	885	872
Deferred tax liabilities	-	174	158	222	235	247	232	-	-
Other long-term liabilities	819	832	827	810	821	837	868	884	872
Total Liabilities	10,528	9,478	8,011	8,760	8,365	8,498	9,125	10,070	9,689
Net Assets									
I Shareholders' equity	27,310	28,882	28,346	30,391	30,228	35,317	34,533	38,563	38,411
1. Common stock	1,336	1,336	1,336	1,336	1,336	1,336	1,336	1,336	1,336
2. Capital surplus	1,644	1,644	1,644	1,644	1,644	1,644	1,644	1,644	1,644
Additional paid-in capital	1,644	1,644	1,644	1,644	1,644	1,644	1,644	1,644	1,644
3. Retained earnings	27,155	28,728	28,288	30,735	30,573	35,662	34,879	38,909	38,757
(1) Legal reserves	334	334	334	334	334	334	334	334	334
(2) Other retained earnings	26,821	28,393	27,954	30,400	30,239	35,328	34,545	38,575	38,423
Deferred gain on repurchased property	4	4	4	4	4	4	4	4	4
Dividend equalization reserve	810	810	810	810	810	810	810	810	810
Special reserve	25,215	25,215	25,915	25,915	28,215	28,215	32,315	32,315	35,615
Retained earnings brought forward	791	2,364	1,225	3,671	1,210	6,299	1,416	5,445	1,993
4. Treasury stock	△2,826	△2,826	△2,923	△3,324	△3,326	△3,326	△3,327	△3,327	△3,327
II Valuation and translation adjustments	742	664	646	806	848	891	874	703	693
Cumulative securities holding gain	742	664	646	806	848	891	874	703	693
Total Net Assets	28,052	29,547	28,993	31,197	31,077	36,208	35,408	39,267	39,105
Total Liabilities and Net Assets	38,581	39,025	37,004	39,957	39,442	44,707	44,534	49,337	48,795

Consolidated Statements of Income

[Millions of yen]

Interim	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020
I Sales	24,619	20,478	22,812	25,163	24,335
II Cost of goods sold	16,571	12,797	14,116	16,137	15,938
Gross profit	8,047	7,680	8,695	9,025	8,397
Selling, general and administrative expenses	4,956	4,679	4,835	4,987	5,017
Operating Income	3,091	3,001	3,860	4,038	3,380
III Non-operating income	184	139	140	260	257
Interests and dividends received	106	83	78	88	109
Guidance fee of technique	-	-	-	48	7
Other non-operating income	77	56	62	123	140
IV Non-operating expenses	157	334	57	26	159
Interest expense	19	13	5	9	6
Foreign exchange losses	120	292	40	3	123
Other non-operating expenses	18	28	11	13	29
Ordinary Profit	3,118	2,806	3,944	4,272	3,477
V Extraordinary income	12	1	5	6	2
VI Extraordinary loss	2	2	14	135	12
Net income before income taxes and non-controlling	3,127	2,805	3,935	4,143	3,466
Income taxes-current	1,137	745	532	1,389	1,028
Income taxes for prior periods	191	△323	769	△4	△7
Total income taxes	1,329	421	1,302	1,384	1,021
Net Income	1,798	2,383	2,633	2,758	2,445
Profit attributable to owners of parent	1,770	2,363	2,612	2,758	2,445
Profit attributable to non-controlling interests	27	20	20	-	-
Other comprehensive income	830	△4,169	53	△1,207	△723
Cumulative securities holding gain	58	△14	50	△19	△11
Foreign currency translation adjustments	771	△4,157	1	△1,191	△715
Remeasurements of defined benefit plans, net of tax	-	2	2	2	3
Comprehensive income	2,628	△1,785	2,686	1,550	1,721

Non-consolidated Statements of Income

[Millions of yen]

Interim	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020
I Sales	12,897	10,808	12,075	12,058	13,550
II Cost of goods sold	9,445	7,525	7,908	8,147	9,404
Gross profit	3,451	3,282	4,166	3,910	4,146
Selling, general and administrative expenses	2,105	2,085	2,121	2,221	2,378
Operating Income	1,345	1,197	2,045	1,689	1,767
III Non-operating income	66	43	54	103	53
Interest and dividends received	39	40	47	48	45
Other non-operating income	26	2	6	55	8
IV Non-operating expenses	13	254	38	4	79
Interest expense	2	1	1	1	1
Other non-operating expenses	11	252	36	2	77
Ordinary Profit	1,398	986	2,061	1,789	1,742
V Extraordinary income	-	-	-	-	-
VI Extraordinary loss	880	-	226	559	18
Net income before income taxes and non-controlling	517	985	1,834	1,229	1,724
Income taxes-current	692	347	112	740	610
Income taxes-deferred	△366	△14	622	△78	△83
Total income taxes	325	332	735	662	526
Net Income	191	653	1,098	567	1,198

Consolidated Statements of Cash Flows

[Millions of yen]

Interim	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020
I Cash flows from operating activities					
Income before income taxes and non-controlling interests	3,127	2,805	3,935	4,143	3,466
Depreciation and amortization	989	955	966	985	1,032
Interests and dividends income	△106	△83	△78	△88	△109
Interest expense	19	13	5	9	6
Increase (decrease) in notes and accounts receivable-trade	256	131	△446	270	840
Increase (decrease) in inventories	834	△135	△502	△616	△459
Increase (decrease) in notes and accounts payable-trade	△1,009	△481	732	711	△899
Others	134	489	△782	△102	△875
Subtotal	4,245	3,696	3,828	5,312	3,003
Interests and dividends received	100	85	86	90	116
Interests paid	△20	△12	△9	△5	△6
Income taxes paid	△1,464	△885	△881	△742	△1,450
Net cash provided by operating activities	2,860	2,884	3,023	4,655	1,663
II Cash flows from investing activities					
Acquisition of investment securities	△4	△4	△5	△5	△5
Acquisition and sales of fixed assets	△781	△734	△1,938	△1,467	△1,240
Others	1,380	△224	432	162	72
Net cash used in investing activities	594	△963	△1,510	△1,310	△1,173
III Cash flows from financing activities					
Increase (decrease) in loans payable	△243	△14	△92	△92	△78
Payment for acquisition of treasury stock	-	△96	△1	△0	△0
Cash dividends paid	△910	△1,092	△1,260	△1,350	△1,350
Purchase of shares of subsidiaries	△10	-	△484	-	-
Others	△27	△28	△28	△27	△66
Net cash used in financing activities	△2,186	△1,231	△1,867	△1,470	△1,495
IV Effect of exchange rate changes on cash and cash equivalents	206	△1,676	△61	△377	△361
V Increase(decrease) in cash and cash equivalents	1,475	△987	△416	1,496	△1,366
VI Cash and cash equivalents at beginning of period	19,686	23,653	27,731	27,645	30,593
VII Cash and cash equivalents at end of period	21,161	22,665	27,315	29,141	29,226